

SILENT AUCTION - FREQUENTLY ASKED QUESTIONS

DO I HAVE TO BE AN AVCA MEMBER AND/OR A VOLLEYBALL MARKETPLACE EXHIBITOR TO DONATE?

No! In fact, participating in the Auction is a terrific way for both exhibiting and non-exhibiting companies to get exposure at the Convention. Donations are:

- displayed throughout the Convention.
- described in the Auction Catalog if received before Nov. 28, 2008. These are distributed at the Convention, guaranteeing exposure to more than 1,600 of the volleyball industry's leading professionals.
- tax deductible.

In addition, donors are entitled to request a copy of the bid-sheet for their item(s). This allows for follow-up with attendees who are specifically interested in your product.

WHAT HAPPENS TO THE MONEY RAISED FROM THE AUCTIONS?

The auction proceeds help the AVCA create resources and programs that benefit the sport of volleyball at all levels including coaching education and resources.

ARE THERE BENEFITS TO DONATING EARLY?

Yes! The earlier you donate, the earlier we can begin promoting your donation through a listing on the AVCA Web site and convention promos.

I AM DONATING A CERTIFICATE. DO I NEED TO SEND IN SOMETHING TO DISPLAY?

This is entirely up to you. Historically, however, items with a display that engages one or more of the five senses are more exciting to bidders. For a ticket package, for instance, consider sending in a school jacket or cap. With a mini-vacation, you might include a basket of products from the destination area. The sky's the limit! The more unique an item is, the more buzz it generates with bidders – both for the item AND for your company or school!

WHY MUST CERTIFICATES BE VALID THROUGH DEC. 31, 2009?

This encourages frequent and higher bidding because it allows the winner a full year to schedule their visit.

WHAT IS THE SHIPPING/HANDLING POLICY FOR ITEMS NOT CLAIMED ON SITE?

Auction items not claimed on site at the Convention will be returned to the AVCA headquarters. They will be shipped from there to the high bidder at the high bidder's expense. In addition to shipping costs, a \$25 handling fee will be assessed for each item. This covers AVCA's cost of transporting the item to and from Convention and then coordinating payment. To avoid these charges, plan to take advantage of our on-site Payment Center, open throughout the day following the conclusion of the Auction. Large items can then be sent directly to your home, school or office via our convenient Shipping Center.