Learning Objectives:

1. Examine the leadership qualities that foster a winning environment.
2. Five strategies to engage players and create a winning team culture.
3. International recruiting: analyze the challenges and the opportunities.

Key Points:

• Building a **Winning Program** is a process with different ingredients, depending on a multitude of circumstances; yet, a great leader recognizes that having a **System** lies at the core of being successful on a consistent basis.

• In a season with 30+ matches, pace and momentum are critical to winning at the right time. How do you create a team culture that keeps everyone on the winning track? We’ll review the tested strategies that engage your staff, the players, and the community to create an experience that’s bigger than volleyball.

• Whether you’re recruiting internationally or not, chances are, your players come from different backgrounds that will dictate to a certain extend their experience on the team as well as the team’s identity. In this section, we’ll examine what you can do as a coach to blend the differences masterfully and turn the challenges into opportunities.

Conclusion:

In order to build a Winning Program, you must consider how to lead your players, staff, and your community effectively. While volleyball coaching techniques are essential, your ability to maximize the resources at your disposal is the critical link that will take your program from being good to being great.